

GROW MODEL QUESTIONS

GOALS

- "So what **opportunities** do we have?"
- "So what **direction** are we going in today?"
- **Way** - "So which **way** would you like to go?"
- **Path** - "What Path would you like to take?"
- **Road** - "What road would you like to take today?"
- **Approach** - "What approach looks most appealing for you?"
- **Accomplish** - "What would you like to accomplish?"
- **Significance** - "What is significant/importance about that?"

REALITY

- **Truth** - "What is the truth today about where we are?"
- **Facts** - "What are the facts today?"
- **Actually** - "What has actually happened?"
- **Reality** - "What is the reality of your situation?"
- **Reflection** - "Reflecting on where we are at.....?"
- **Proof** - "What can you prove about that?"
- **Where are we at** - "So where are we at right now?"

OBSTACLE OPPORTUNITY

- **Obstructions** - "What obstructions could get in your way?"
- **Roadblocks**- "What roadblocks could get in the way?"
- **Barriers**- "What barriers could get in the way?"
- **Difficulties**- "What difficulties could get in the way?"
- **Blockades**- "What blockades could get in the way?"
- **Occasions**- "What occasions could open up for you?"
- **Openings**- "What openings are available to you?"
- **New Worlds**- "What new Worlds do you see opening up for you?"
- **Opportunities**- "What opportunities are waiting for you on the other side?"

WAY FORWARD

- "What is the way forward?"
- "Where do we go from here?"
- "What is next?"
- "What approach would you like to use?"
- "What system would you like to apply?"
- "What means would you like to use?"
- "What technique would work best?"
- "What tactic seems to be most beneficial?"
- "What style do you feel most comfortable with?"